

# STATE OF THE NORTHSHORE HEALTHCARE INDUSTRY REPORT

2024

## Northshore Healthscape

A Collaborative Enhancing the *Pulse* of Our Regional Healthcare Economy

#### INTRODUCTION

In May 2022, St. Tammany Economic Development Corporation launched "Northshore Healthscape: A Collaborative Enhancing the Pulse of our Regional Healthcare Economy" in partnership with healthcare executives from St. Tammany, Tangipahoa, and Washington parishes, and in collaboration with higher education and workforce development entities. Key deliverables of the three-year pilot program include a healthcare infrastructure assessment, workforce development initiatives, and the production of an industry impact report. Focus areas for the current program year include research and analysis, workforce and talent, and regional coalition building.

To develop the industry impact report, St. Tammany Economic Development Corporation engaged Economic Leadership LLC, a consulting firm with extensive experience in economic impact analysis and industry sector reviews. This report provides data and trends for policymakers, employers, the media, and the economic development community to understand the scope of the healthcare industry on the Northshore and its impact to the regional economy.



**Photo Courtesy of Slidell Memorial Hospital** 



A Collaborative Enhancing the *Pulse* of Our Regional Healthcare Economy

#### **Steering Committee**















#### In Collaboration With







### **METHODOLOGY**

This 2024 report presents the final data and statistics for the healthcare industry in 2023. Healthcare trends on the Northshore are benchmarked against Louisiana's averages and national trends. The healthcare industry includes firms that provide healthcare services, even if some employees perform non-patient-care-related work (e.g., an accountant at Ochsner Health). Later in the report, data for specific patient care occupations are measured.

To analyze the Northshore's healthcare industry, 37 separate six-digit NAICS code industries were identified. A full list of these industries is available in the appendix of this report.

The healthcare industry was categorized into four sub-sectors:

- Ambulatory Healthcare
- Hospitals
- Nursing and Residential Care
- Pharmacies and Other Support Services

The Life Sciences industry is an emerging field on the Northshore that can benefit from the strong presence of the healthcare industry. Data for this industry is also included in this report, with an industry snapshot provided in the appendix. The Life Sciences industry encompasses 16 six-digit NAICS codes, including pharmaceutical manufacturing, medical devices, and research and development.

To calculate metrics and trends in the healthcare industry for employment, wages, and establishments, Economic Leadership LLC used data developed by Lightcast. This data is largely based on the Bureau of Labor Statistics (BLS) Quarterly Census of Employment and Wages. Lightcast data fills in gaps from the BLS non-disclosure policy by integrating several economic data sources to provide the best estimates for the years 2001-2034. This approach allows for a more granular analysis of the healthcare sector, particularly helpful when evaluating smaller geographies like individual Louisiana parishes. Most of the data presented in this report are calculations based on Lightcast data for the year 2023. Final, reliable data for 2024 will only be available in mid-2025. Most trend data presented is for the period from 2019-2023, providing insight into the changes in the industry from before the onset of the COVID-19 pandemic through the recovery.

Most of the data presented in this report focuses on the Northshore region, which for this analysis, includes St. Tammany, Tangipahoa, and Washington parishes. Parish-specific data is presented throughout the report, and parish-specific healthcare snapshots are provided in the appendix.





**Photo Courtesy of North Oaks Health System** 

## THE NORTHSHORE HEALTHCARE INDUSTRY

The healthcare industry is an indispensable pillar of the Northshore economy. Healthcare institutions significantly contribute to the region's success by enhancing economic growth, driving innovation, and attracting skilled professionals from around the world. The sector is crucial to the region's competitiveness. In this section, the latest trends in this vital industry are analyzed.

The review of the Northshore's healthcare industry found that in 2023, the **industry employed** approximately **26,150 people**, with workers earning about \$2.1 billion in income. The healthcare industry directly accounted for **over 16 percent of the total jobs and total wages in the region**. In 2023, there were around **1,440 healthcare establishments** operating in the Northshore region.

#### Northshore Healthcare Industry Summary Statistics, 2023

| Indicator        | Healthcare<br>Industry | Northshore Total | Percentage of<br>Total |
|------------------|------------------------|------------------|------------------------|
| Employees        | 26,152                 | 161,912          | 16.2%                  |
| Establishments   | 1,443                  | 15,019           | 9.6%                   |
| Wages (millions) | \$2,142                | \$13,264         | 16.1%                  |
| Sales (millions) | \$3,912                | \$38,280         | 10.2%                  |

Source: Economic Leadership estimates based on Lightcast 2024.2

### **Gross Domestic Product**

The industry also contributes significantly to the Northshore's tax revenue, exports, and regional GDP. The healthcare industry accounts for about **three percent of the taxes paid** within the region. In 2023, the healthcare industry contributed **over 11 percent, or \$2.4 billion**, to the region's **Gross Domestic Product (GDP)**.

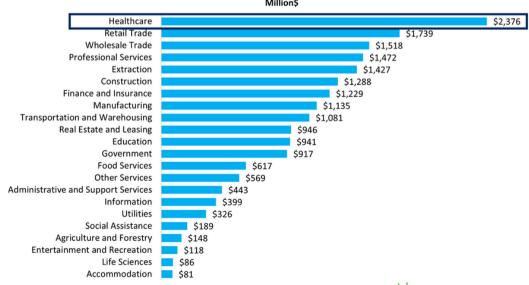
#### Northshore Healthcare Industry Economic Contributions, 2023

| Indicator             | Healthcare<br>Industry | Northshore Total | Percentage of Total |
|-----------------------|------------------------|------------------|---------------------|
| Taxes Paid (millions) | \$45                   | \$1,420          | 3.2%                |
| Exports (millions)    | \$1,902                | \$19,140         | 9.9%                |
| GDP (millions)        | \$2,376                | \$21,366         | 11.1%               |

#### Source: Economic Leadership estimates based on Lightcast 2024.2

The healthcare industry is the leading contributor to the region's GDP. In 2023, the sector **added \$2.4 billion** in value to the economy, which is **\$637 million more than** the next highest-producing industry in the region, **retail trade**. The economic health of the Northshore is heavily dependent on the impact and performance of the healthcare industry.

#### Northshore GDP by Industry Group, 2023



Source: EL calculations based on Lightcast 2024.2

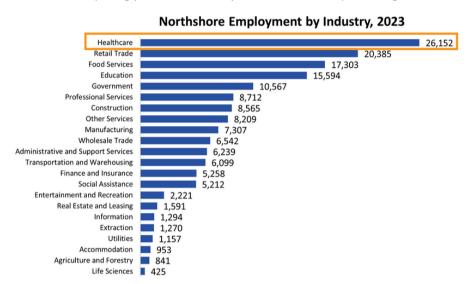
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## **Employment**

The healthcare industry **employed over 26,150 workers** on the Northshore in 2023, making it the **largest industry group in the region**, and accounting for **16 percent of total Northshore employment**. The number of healthcare jobs varies significantly by parish. St. Tammany Parish has the largest share of the healthcare industry, with over **16,520 jobs**, almost two-thirds of all healthcare jobs in the Northshore region. Tangipahoa Parish has the next highest level with about **8,150 jobs**, and Washington Parish employs approximately **1,480 workers** in the healthcare industry.

(St. Tammany Population: 275,583 | Tangipahoa Parish Population: 138,064 | Washington Parish Population: 44,865)







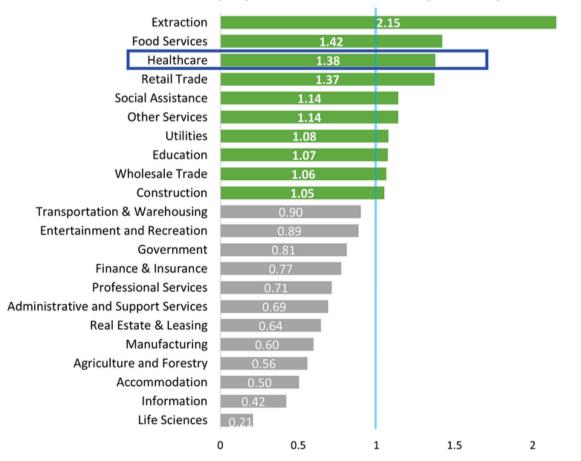


## **Employment Concentration**

Another way to measure the impact of an industry on a region's economy is employment concentration. This is calculated by taking the percentage of total employment of an industry and dividing it by the national percentage. A concentration value of 1.00 or greater indicates a higher level of employment than expected based on national levels. This metric reveals which industries have a unique, outsized presence on the Northshore and which attract significant revenue from outside the region by exporting goods and services.

Extraction is the industry with the highest concentration on the Northshore. This industry is unique due to the region's geography and natural resources, making it uncommon in many other parts of the United States. **Healthcare** is the **third most concentrated industry** on the Northshore, with a concentration value well over 1.00. This indicates that there are more healthcare jobs than would be expected based on the size of the Northshore economy. Consequently, the **Northshore region** likely provides healthcare services beyond its residents, **functioning as a healthcare hub for surrounding areas**. Many of the highest concentrated industries on the Northshore, such as healthcare, are local service-based industries.

#### Northshore Employment Concentration by Industry, 2023



Source: Economic Leadership calculations based on Lightcast 2024.2



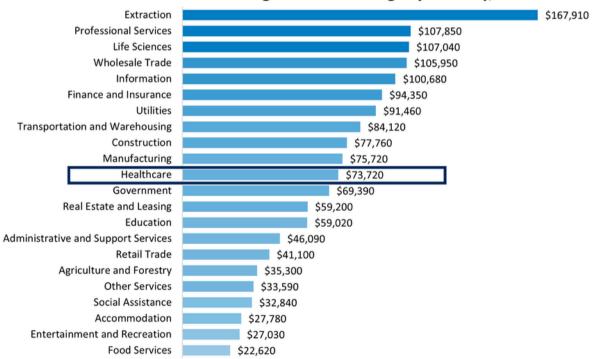
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## THE NORTHSHORE HEALTHCARE INDUSTRY'S ECONOMIC IMPACT

One of the key determining factors in the economic impact of any industry is the wages paid to employees. These earnings are then spent in the region on goods and services, creating a multiplier effect. Economists refer to this type of impact as the induced economic impact.

To gauge total compensation in the industry, the average earnings per worker were measured. This measure includes wages, profits, benefits, and other compensation. In 2023, the **average earnings per worker for all industries** on the Northshore were about **\$62,450**. In comparison, the average earnings for the **healthcare industry** were higher at **\$73,720** per year, with \$14,630 of that total in benefits and an average salary of around \$59,090 per year. This made healthcare the **11th highest-paying industry** in the region in 2023.





## **Cost of Living Adjustment**

It is well known that the highest levels of healthcare jobs, such as those of surgeons and anesthesiologists, can command high salaries. However, there are many more jobs in the healthcare industry that are lower paying, such as medical assistants and nursing aides. The Life Sciences industry is an intriguing emerging sector that is related to, and thrives off, an established healthcare industry due to the high earnings potential for its workers. The average earnings for healthcare workers on the Northshore are slightly lower than the state and national averages, even when the cost of living is taken into account.

#### Healthcare COLI Adjusted Average Annual Earnings Per Worker by Area, 2023



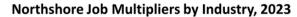
#### Source: Economic Leadership calculations based on Lightcast 2024.2

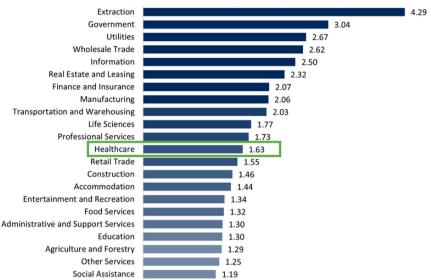
Industries like healthcare can offer benefits to the regional economy beyond their initial employees and payroll counts. Supply chain needs can multiply economic activity throughout the economy and help support jobs across a variety of industries. For example, a hospital might purchase microscopes from a local supplier or contract with a marketing firm for support. These first-wave supply chain impacts are referred to as direct impacts. Additionally, the new business generated for these companies can create more opportunities for their suppliers, known as indirect benefits.



## **Multipliers**

The ripple effect through the economy can be quantified using multipliers. For this analysis. multipliers from Lightcast's social account matrix inputoutput model were used to measure the total economic impact of the healthcare industry on the Northshore economy. The industry has employment multiplier of 1.63. This means for every one job created in the healthcare sector, another 0.63 jobs are created elsewhere in the economy on average.





This multiplier was the 12th highest in the region, surpassing many of the other top employing industries such as retail sales, food services, and education.

The healthcare industry multiplier can be used to determine the number of jobs in the economy that are supported by the sector. On the Northshore, the **26,152 jobs in healthcare create or support another 16,555 jobs in the region**. This results in a total of **42,707 jobs supported by the industry**, representing about **26 percent of the region's overall employment**. One in four Northshore jobs can be attributed to the healthcare industry. This same calculation can be applied to earnings and sales. The **healthcare industry supports 22 percent of the region's earnings** and **16 percent of its sales** when the multiplier effect is considered.

#### **Economic Impact of Healthcare Industry on the Northshore Economy, 2023**

| Impact Type                       | Employees | Earnings<br>(millions) | Sales<br>(millions) |
|-----------------------------------|-----------|------------------------|---------------------|
| Initial Impact                    | 26,152    | \$2,142                | \$3,912             |
| Multiplier                        | 1.63      | 1.39                   | 1.53                |
| Direct, Indirect & Induced Impact | 16,555    | \$829                  | \$2,085             |
| Total Impact                      | 42,707    | \$2,971                | \$5,997             |
| Percentage of Northshore Economy  | 26%       | 22%                    | 16%                 |



### **Jobs**

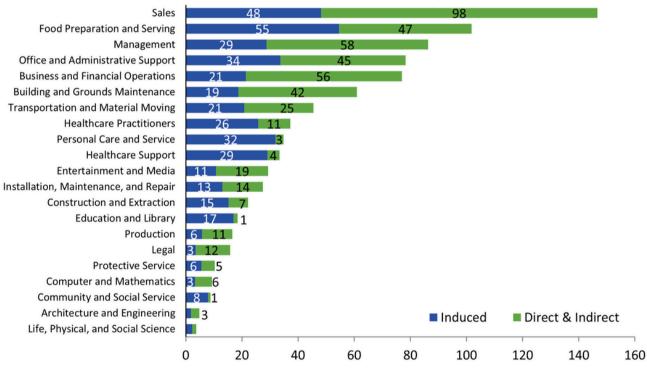
#### Healthcare Contribution to the Northshore Employment, 2023

The graph to the right illustrates the healthcare industry's contribution of 26 percent to the overall region's employment. Approximately 10 percent of employment on the Northshore is created or supported by the healthcare industry through its multiplier effects.



To understand the type of jobs created or supported through the multiplier effect, an example impact scenario was conducted. In this scenario, a hypothetical new 1,000-job private hospital would generate an additional 870 jobs in the Northshore economy based on the input/output model.





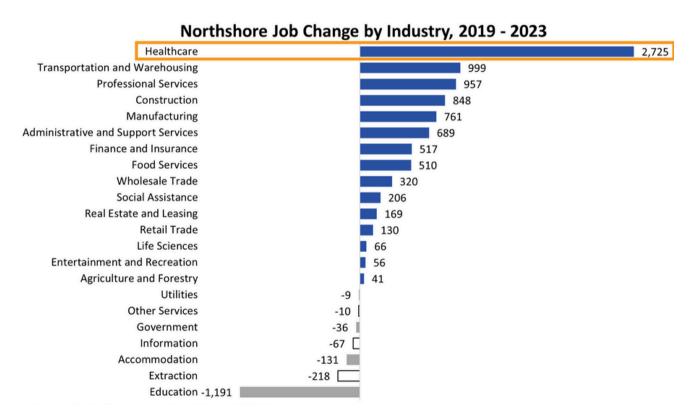
Approximately **470** of these **jobs** would **result from direct and indirect impacts**, addressing first and second-level supply chain needs. The remaining **400 jobs** would be **created** from the **income generated** by the initial 1,000 hospital workers spending their wages in the regional economy. This scenario demonstrates that the hospital supports additional jobs across various industries, including **sales**, **management**, **and finance**.



## THE NORTHSHORE HEALTHCARE INDUSTRY TRENDS

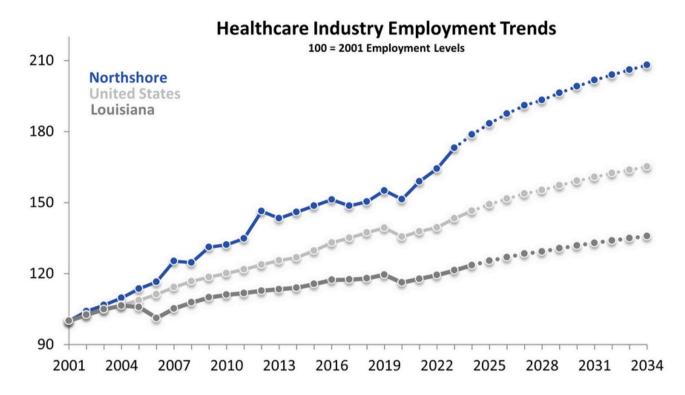
Given the significant role the healthcare industry plays in the Northshore economy, it will be crucial for the region's future economic success. This section examines historical and future trend predictions for the healthcare industry. When the rate of change is mapped for key metrics, a diverging trend emerges.

Looking more broadly at the industry's performance from before the COVID-19 pandemic to the most recent data in 2023, the **healthcare industry added a net of 2,725 jobs on the Northshore**. This was the highest gain by any industry group in the economy, surpassing professional services, manufacturing, finance, and construction. The second fastest growing industry during this period was transportation and warehousing, which tends to pay wages below the regional average. In contrast, **healthcare jobs pay** on average **over \$10,000 more than the regional average**. The regional economy benefits from having a higher-wage industry like healthcare as a leading job grower.

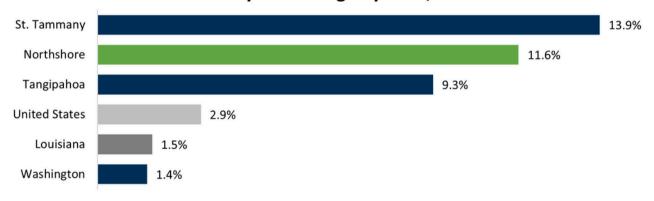


## Job Change

When comparing the healthcare industry on the Northshore with the Louisiana and U.S. averages, the Northshore has experienced higher growth rates. Healthcare jobs have increased sharply since 2020 compared to the state and national averages. In the coming decade, the Northshore is projected to sustain these high levels of growth in the healthcare industry.

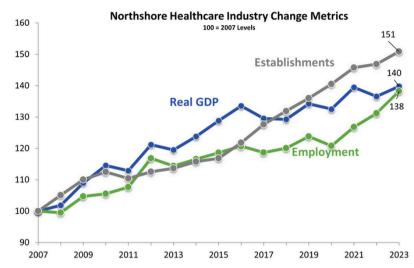


#### Healthcare Industry Job Change by Area, 2019 - 2023



## **Establishments & Subsectors**

Not only is the healthcare industry growing in terms of jobs, but the number of healthcare establishments has also risen dramatically in recent years. An establishment is defined as any company that has a location with a payroll, and one company can have multiple establishments in a region. The growth in establishments has been primarily in dentists' offices, medical laboratories, mental health practitioner offices, and other ambulatory care services.



The healthcare industry was further analyzed by breaking it down into subsectors, primarily based on the four-digit NAICS code groupings for the industry. The **largest subsector was ambulatory healthcare**, with 11,139 jobs in 2023. Jobs in this subsector have **grown by about 16 percent** since 2019. The **next largest subsector is hospitals**, which has the highest average earnings per worker in this industry. **Employment** in this subsector is also **55 percent more concentrated** than the national level. The following top subsectors in terms of employment are nursing and residential care, and pharmacies and other support services. However, both of these subsectors have seen a decline in net employment numbers since the pandemic.

#### Northshore Healthcare by Subsector

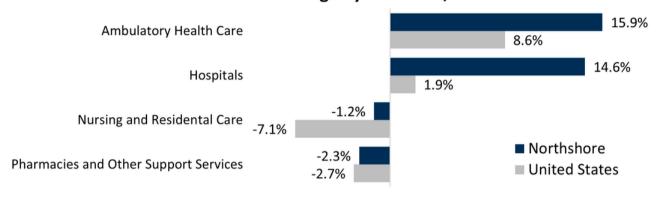
| Healthcare<br>Categories                    | Jobs,<br>2023 | Job<br>Change,<br>2019-<br>2023 | Establishments,<br>2023 | Average<br>Earnings,<br>2022 | Location<br>Quotient |
|---|---------------|---------------------------------|-------------------------|------------------------------|----------------------|
| Ambulatory<br>Healthcare                    | 11,139        | 15.9%                           | 1,150                   | \$71,010                     | 1.31                 |
| Hospitals                                   | 9,994         | 14.6%                           | 39                      | \$88,930                     | 1.55                 |
| Nursing and<br>Residential Care             | 3,684         | -1.2%                           | 102                     | \$47,670                     | 1.16                 |
| Pharmacies and<br>Other Support<br>Services | 1,334         | -2.3%                           | 152                     | \$54,240                     | 1.52                 |

Source: Economic Leadership calculations based on Lightcast 2024.2 and BLS (2024)

## **Subsectors**

Examining these subsector trends on the Northshore compared to national trends reveals that the Northshore healthcare industry generally follows national patterns. However, growing subsectors on the Northshore are expanding at a faster rate, while shrinking subsectors are losing jobs at a slower pace than elsewhere in the country.

#### Healthcare Job Change by Subsector, 2019 - 2023



Source: EL calculations based on Lightcast 2024.2



## THE NORTHSHORE HEALTHCARE INDUSTRY WORKFORCE

To deliver essential healthcare services to the Northshore population, the healthcare industry needs a consistent and reliable workforce. This section reviews the types of jobs within the industry and their corresponding demand. **Registered nurses** are the **top healthcare occupation**, with about 3,100 jobs, accounting for almost 12 percent of the entire healthcare industry. Their median earnings are \$35.70 an hour. **Nursing jobs** with lower educational requirements are also **among the top occupations** needed in the industry. In addition to jobs that provide direct health services to patients, the healthcare industry also requires workers for office administration and management.

#### **Northshore Top Occupations in the Healthcare Industry**

| Occupation Name               | Employed in<br>Industry<br>(2023) | Job Change<br>(2019 - 2023) | % of Total Jobs<br>in<br>Industry (2023) | Median Hourly<br>Earnings<br>(2023) |
|-------------------------------|-----------------------------------|-----------------------------|--|-------------------------------------|
| Registered Nurses             | 3,100                             | -280                        | 11.9%                                    | \$35.70                             |
| Home Health Aides             | 1,550                             | +190                        | 5.9%                                     | \$10.20                             |
| Nursing Assistants            | 1,530                             | -115                        | 5.9%                                     | \$14.25                             |
| Licensed Practical Nurses     | 1,415                             | -5                          | 5.4%                                     | \$25.00                             |
| Medical Assistants            | 1,110                             | +75                         | 4.2%                                     | \$17.00                             |
| Receptionists and Info Clerks | 820                               | +45                         | 3.1%                                     | \$14.30                             |
| Dental Assistants             | 605                               | +30                         | 2.3%                                     | \$18.30                             |
| Office Clerks                 | 455                               | +90                         | 1.7%                                     | \$13.65                             |
| Medical Services Managers     | 455                               | +35                         | 1.7%                                     | \$47.90                             |
| Pharmacy Technicians          | 440                               | -15                         | 1.7%                                     | \$18.30                             |

Looking at growth rates since 2019, home health aide jobs have seen the most significant net increase in the industry. The growing mental health crisis in the country is reflected in staffing patterns, with mental health counselors and therapists being among the fastest growing jobs within the healthcare industry in the Northshore.

**Top 5 Healthcare Occupations by Growth** 

| Top Five in Net Job Growth                   |      | Top Five in Growth Percentage        |       |
|--|------|--------------------------------------|-------|
| Home Health Aides                            | +190 | Surgical Assistants                  | +825% |
| Secretaries and Admin Assistants             | +155 | Pediatricians, General               | +288% |
| Janitors and Cleaners                        | +150 | Ophthalmic Laboratory<br>Technicians | +240% |
| Substance Abuse and Mental Health Counselors | +125 | Pathologists                         | +225% |
| General and Operations Managers              | +120 | Therapists                           | +200% |

## **Workforce Demographics**

To understand the demographic makeup of the healthcare industry, a methodology was used to assess which demographic groups were underrepresented or overrepresented in the healthcare industry. Looking at gender, women account for 82 percent of healthcare industry jobs while accounting for one-half of the population. This produces an index value over 100, indicating that women are overrepresented in the industry.

#### **Gender Distribution of Healthcare Industry on the Northshore, 2023**

| Demographic | Healthcare Industry | Northshore Population | Index |
|-------------|---------------------|-----------------------|-------|
| Women       | 82%                 | 51%                   | 161.6 |
| Men         | 18%                 | 49%                   | 36.0  |

On the Northshore, **58 percent** of healthcare industry workers are **white**, which is lower than the region's overall population percentage. The **representation rates for other racially diverse communities**, including Black, Asian, and multiracial workers, are **higher in the healthcare industry** workforce than their population levels on the Northshore. However, the Hispanic population remains underrepresented in the Northshore healthcare industry.

#### Race/Ethnicity Distribution of Healthcare Industry on the Northshore, 2023

| Demographic                                  | Healthcare<br>Industry | Northshore<br>Population | Index |
|--|------------------------|--------------------------|-------|
| White  | 58%                    | 70%                      | 83.3  |
| Black or African American                    | 34%                    | 21%                      | 164.4 |
| Asian  | 1.2%                   | 1.2%                     | 100.9 |
| Hispanic or Latino                           | 3.8%                   | 5.9%                     | 65.1  |
| Two or More Races                            | 2.1%                   | 1.7%                     | 121.7 |
| American Indian or Alaska Native             | 0.3%                   | 0.4%                     | 67.0  |
| Native Hawaiian or Other Pacific<br>Islander | 0.04%                  | 0.03%                    | 114.3 |



**Photo Courtesy of Ochsner Health** 

## **Workforce Demographics**

The age of the healthcare workforce was also compared against the age breakdown of the overall population. Healthcare industries tend not to rely on very young workers but have a higher proportion of young and middle-aged workers. Compared to the overall regional population, healthcare industries employ fewer older workers. However, this group still represents 19 percent of the healthcare jobs on the Northshore and is at risk of retirement in coming years. Companies and workforce stakeholders will need to plan for the replacement of these skillsets in the future.

#### Age Distribution of Healthcare Industry on the Northshore, 2023

| Demographic        | Healthcare<br>Industry | Northshore<br>Population | Index |
|--------------------|------------------------|--------------------------|-------|
| Age 24 and Younger | 9%                     | 14%                      | 64.0  |
| Age 25 to 34       | 30%                    | 12%                      | 245.7 |
| Age 35 to 44       | 24%                    | 13%                      | 184.0 |
| Age 45 to 54       | 18%                    | 12%                      | 154.7 |
| Age 55 and Older   | 19%                    | 23%                      | 79.0  |

While the industry averages suggest a diverse and young workforce, there is significant variation. Healthcare jobs that offer some of the highest wages tend to be held by older, male, and less diverse individuals compared to the industry average.

#### Northshore Top Earning Healthcare Occupations by Demographics, 2023

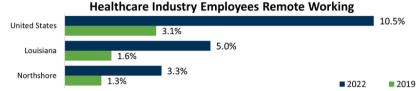
| Description        | Median Annual<br>Earnings | Age 55 and<br>Older | Males | ВІРОС |
|--------------------|---------------------------|---------------------|-------|-------|
| Surgeons           | \$331,940                 | 30%                 | 64%   | 24%   |
| Physicians         | \$270,360                 | 28%                 | 57%   | 25%   |
| Nurse Anesthetists | \$216,960                 | 21%                 | 31%   | 17%   |
| Dentists           | \$186,720                 | 30%                 | 66%   | 14%   |
| Optometrists       | \$138,300                 | 20%                 | 53%   | 13%   |

#### Northshore Lowest Earning Healthcare Occupations by Demographics, 2023

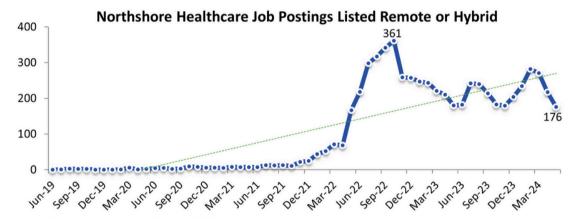
| Description                         | Median Annual<br>Earnings | Age 55 and<br>Older | Males      | ВІРОС |
|-------------------------------------|---------------------------|---------------------|------------|-------|
| Health Technologists                | \$36,350                  | 15%                 | 25%        | 48%   |
| Miscellaneous Healthcare<br>Support | \$35,490                  | 11%                 | 9%         | 38%   |
| Physical Therapist Assistants       | \$31,980                  | 8%                  | 23%        | 22%   |
| Nursing Assistants                  | \$29,620                  | 16%                 | <b>7</b> % | 73%   |
| Home Health Aides                   | \$21,200                  | 35%                 | 12%        | 60%   |

## **Workforce Job Postings**

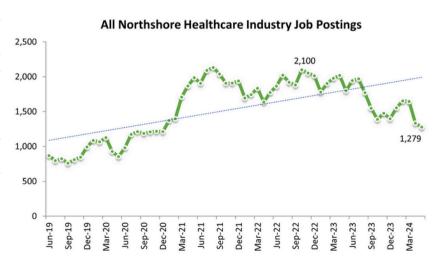
The Northshore Healthscape sought to determine if the rise in telehealth and remote work was impacting the healthcare industry.



Data on working from home collected by the U.S. Census Bureau provides the best insight into regional work-from-home trends. In 2019, only **1.3 percent of healthcare industry workers reported working from home**. By 2022, that **number had more than doubled to 3.3 percent**. Despite this increase, telehealth and remote work represent a smaller percentage of the Northshore healthcare industry. Nationally, this trend is more pronounced, suggesting that Northshore rates could continue to rise. However, data from online job postings indicate that the demand for hybrid or remote work in the healthcare industry has flattened in recent months.



Data on unique online job postings can provide real-time trends for worker demand in the healthcare industry. The data indicates that after a drop in demand during the first year of the pandemic, there was a surge in the second and third years following mass vaccination. By mid-2023, the demand for healthcare industry workers was almost double the 2019 However. levels. the industry experienced a decline in demand in late 2023 due to high inflation and increased interest rates, which have curtailed some of the economic expansion.



Source: Economic Leadership calculations based on US Census Bureau - Microdata (2022) and Lightcast 2024.2

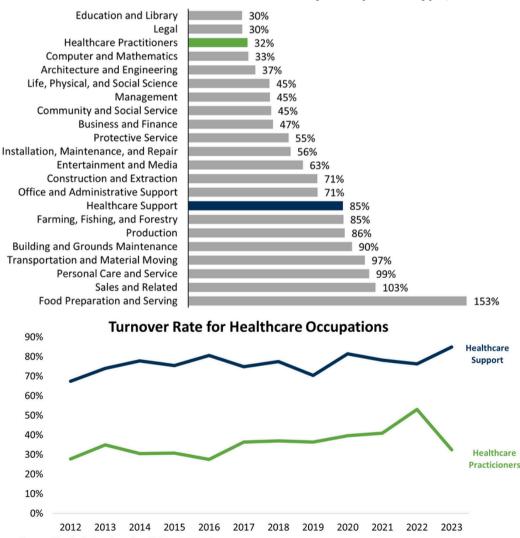


### **Workforce Turnover Rates**

Job quit rates rose in the wake of the pandemic on the Northshore, and the nation. Turnover across occupations can be measured by taking the number of separations (when a Social Security number is removed from a payroll) and dividing it by the total number of employees in the field. This turnover rate provides a measure of worker churn in the field. For the occupation groups most employed by the healthcare industry, healthcare practitioners and healthcare support, there is a diverging trend.

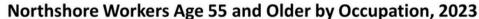
In 2023, the turnover rate for healthcare practitioners on the Northshore was 32 percent, one of the lowest rates in the region's economy. In contrast, the turnover rate for healthcare support workers was much higher, at 85 percent. This indicates that healthcare employers must deal with significant turnover in their support positions, requiring more resources for onboarding new workers. While the churn for healthcare practitioners returned closer to baseline in 2023, the turnover rate for healthcare support workers continued to rise.

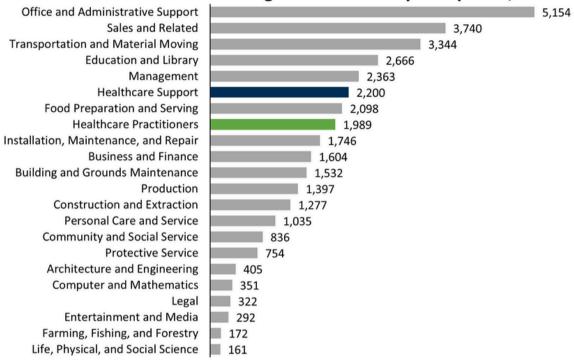
#### Northshore Turnover Rate by Occupation Type, 2023



## **Workforce Demand**

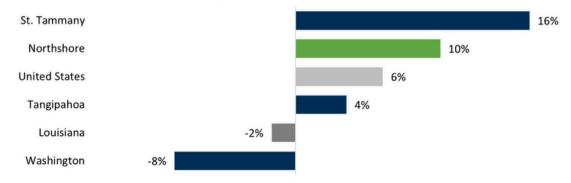
Another trend in the economy that could have major implications for the healthcare industry is the aging of the workforce and the impending retirement of older workers. On the Northshore, **healthcare occupations have some of the highest levels of workers aged 55 and older**. These seasoned workers possess a significant amount of institutional knowledge that may be difficult to replace with incoming younger workers.





The **demand** for healthcare workers is **likely to continue rising** as the Northshore population is predicted to expand further in the coming decade. The **population of the Northshore is expected to increase by 10 percent over the next ten years**, largely driven by population gains in St. Tammany Parish. The healthcare industry will need to expand to meet the needs of this growing population base.

Predicted Population Change by Area, 2023 - 2034





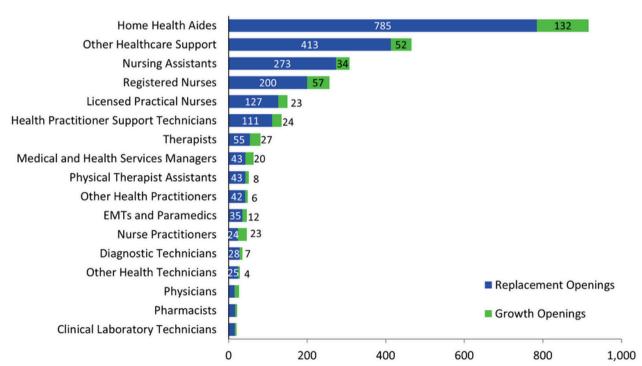
## **Workforce Demand**

Another method for determining workforce demand is evaluating the predicted average annual job openings for healthcare-related occupations. Job openings data is a factor of the number of workers needed to account for growth in the occupation and the number of workers needed to replace retiring workers and workers leaving the profession. The replacement portion of the equation does not include workers staying in the region and same profession and only changing companies. This helps provide a regional assessment for occupational demand but does not determine the number of hires a specific company will need to make.

Companies will likely need to make hires as a result of turnover to other companies in the region. The replacement estimate also does not include workers that leave the region but stay in the same line of work in their new region. This is a function of how the Bureau of Labor Statistics measures worker replacements which informs Lightcast's data. While not a fully comprehensive measure of demand, the average annual openings measure captures most of the demand for an occupation for a region.

Over the next decade, the Northshore will need to hire large numbers of healthcare workers to keep up with demand. The **greatest demand** will be for **home health aides**. **Nursing positions also rank among the top needs** annually. Additionally, the region will need to hire several highly specialized healthcare positions, such as therapists, nurse practitioners, pharmacists, and health managers in the coming years. Jobs that require lower levels of training and garner lower pay, like home health aides, will have high number of openings largely due to the number of workers who will leave the profession compared to the demand for growth.

Top Avg Annual Openings for Northshore Healthcare Occupations, 2023 - 2034

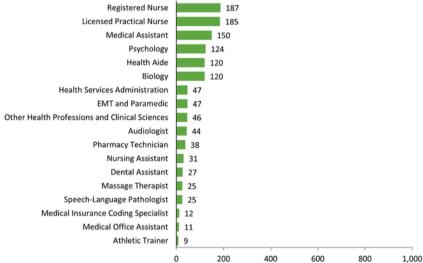


## **Workforce Demand**

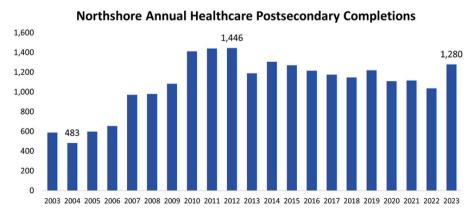
The annual demand data can be compared with regional educational completions, which include degrees, certificates, and awards from postsecondary institutions. This comparison helps provide context to the level of local supply being developed for the healthcare industry.

The **Northshore produced 1,280 educational completions** in healthcare fields in 2023, which should help supply some of the needed talent for healthcare companies in the region. However, when examining specific occupations, the local supply currently does not meet demand. For example, **local companies will need to hire an average of 257 registered nurses (RNs) annually to keep pace with demand and those leaving the profession or retiring, but local postsecondary institutions on the Northshore produced only 187 RNs last year. This leaves a gap that local healthcare providers will need to fill through recruiting travel nurses or convincing nurses from outside the region to relocate.** 





A trend that could continue to hamper local healthcare employers is the decline in healthcare-related educational completions since their peak in 2012. However, the data in 2023 showed one of the largest increases in these completions in recent years. **Stakeholders should continue to monitor this progress.** 

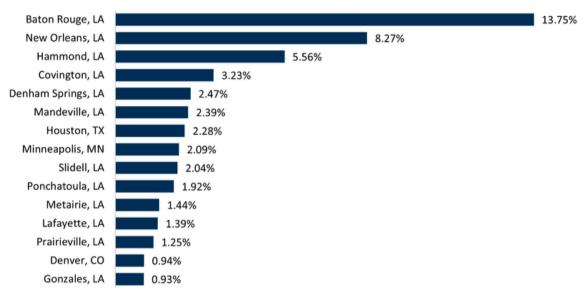




## Workforce Education

Not every student that earns a healthcare certificate or degree on the Northshore will stay and seek employment in the region. Current data from online job profiles of **individuals** who graduated **from Northshore institutions** with healthcare-related completions reveals that about **59 percent remain in the state of Louisiana**. Of the 13,856 Northshore healthcare graduates who updated their profiles since 2018, approximately **29 percent** were **still located in the Northshore region**. Efforts to connect local students with local employers before they graduate, through initiatives such as job shadowing and internships, may help increase regional retention.

#### **Current Location of Healthcare Completers From Northshore Schools**



Source: Lightcast 2024.2

Note: This data comes from individuals who have updated their online profile since 2018.

## **Conclusion**

This report highlights the importance of the healthcare industry as one of the top employers and key drivers of the regional economy. The impact of the industry extends beyond its initial jobs, creating a significant multiplier effect through supply chain and earnings impacts. As a cornerstone of the Northshore of Louisiana's economy, the region's vitality and resilience will be heavily dependent on the healthcare industry. The healthcare sector will be critical in serving the growing and diverse population of the Northshore. It not only ensures the well-being of its residents but also acts as a significant driver of employment and innovation.



## **SNAPSHOT - St. Tammany Parish Healthcare**



**Photo Courtesy of Lakeview Hospital** 

St. Tammany Parish is the largest employer of healthcare services within the Northshore region. The parish has experienced strong growth in healthcare industry jobs compared to the state average. The population of the parish is predicted to grow significantly in the next which will likely decade. lead to corresponding increase in demand for healthcare services.

#### \$1.6 Billion

2023 GDP

+13.9%

2019 - 2023 Job Change Rate

+12.5%

Five-Year Projected Job Change Rate

\$77,440

Average Annual Earnings 16.524

2023 Jobs

+16%

2023 - 2034 Population Change Rate

1.40

**Employment Concentration** 

1,003

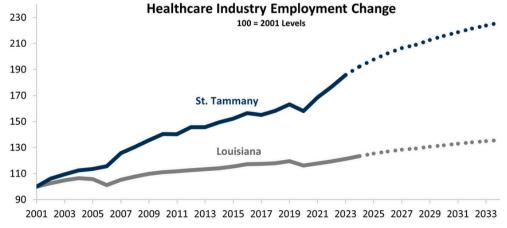
2023 Establishments

#### **Top Industries:**

- 1. Hospitals Local Government
- 2. Offices of Physicians
- 3. General Medical and Surgical Hospitals
- 4. Nursing Care Facilities
- 5. Offices of Dentists

#### **High Demand Occupations:**

- 1. Registered Nurses
- 2. Nursing Assistants
- 3. Licensed Practical Nurses
- 4. Home Health Aides
- 5. Medical Assistants



Source: EL calulcations based on Lightcast 2024.2



## **SNAPSHOT - Tangipahoa Parish Healthcare**



**Photo Courtesy of North Oaks Health System** 

Tangipahoa Parish employs 8,147 individuals in the healthcare industry, the second highest in the Northshore region. The parish has experienced strong growth in healthcare jobs in recent years and the projected rate for the next five years is even higher. The healthcare industry in Tangipahoa Parish is predicted to grow at higher rates than the population over the next decade.

#### \$657 Million

2023 GDP

+9.3%

2019 - 2023 Job Change Rate

+10.3%

Five-Year Projected Job Change Rate

\$68,250

Average Annual Earnings

8,147

2023 Jobs

+4%

2023 - 2034 Population Change

Rate

1.41

**Employment Concentration** 

356

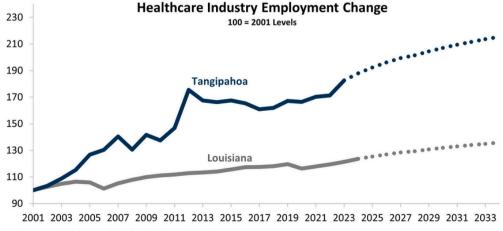
2023 Establishments

#### **Top Industries:**

- 1. Hospitals Local Government
- 2. Home Health Care Services
- 3. Offices of Physicians
- 4. Nursing Care Facilities
- 5. General Medical and Surgical Hospitals

#### **High Demand Occupations:**

- 1. Registered Nurses
- 2. Home Health Aides
- 3. Nursing Assistants
- 4. Licensed Practical Nurses
- 5. Medical Assistants



Source: EL calulcations based on Lightcast 2024.2

## **SNAPSHOT - Washington Parish Healthcare**



**Photo Courtesy of Our Lady of the Angels Hospital** 

Washington Parish employs a relatively small number of individuals in the healthcare industry, but it still has a higher concentration of healthcare industry jobs than the national average. In recent years, the number of healthcare jobs in the parish has remained flat. Despite a predicted decline in population, the healthcare industry in Washington parish is expected to grow at a strong rate.

#### \$116 Million

2023 GDP

+1.4%

2019 - 2023 Job Change Rate

+8.9%

Five-Year Projected Job Change Rate

\$62.270

Average Annual Earnings 1.479

2023 Jobs

-8%

2023 - 2034 Population Change Rate

1.09

**Employment Concentration** 

84

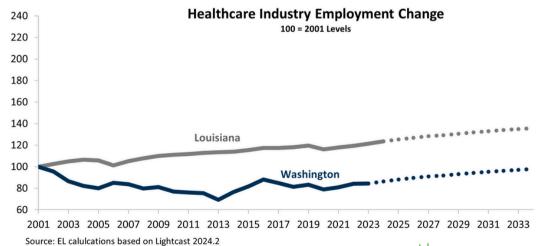
2023 Establishments

#### **Top Industries:**

- 1. General Medical and Surgical Hospitals
- 2. Nursing Care Facilities
- 3. Hospitals Local Government
- 4. Pharmacies and Drug Retailers
- 5. Offices of Physicians

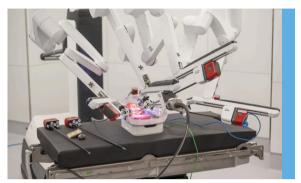
#### **High Demand Occupations:**

- 1. Registered Nurses
- 2. Nursing Assistants
- 3. Licensed Practical Nurses
- 4. Home Health Aides
- 5. Pharmacy Technicians



Northshore Healthscape

## **SNAPSHOT - Life Sciences Industry**



**Photo Courtesy of Slidell Memorial Hospital** 

A strong healthcare industry can help spur the development of a Life Sciences industry. This snapshot details the presence of Life Sciences in the Northshore economy. While the Life Sciences industry is still small on the Northshore, it has experienced strong growth in recent years. The industry also offers high wages to its workers, which can significantly impact the greater regional economy.

#### \$116 Million

2023 GDP

+18.4%

2019 - 2023 Job Change Rate

+8.9%

Five-Year Projected Job Change Rate

\$107.040

Average Annual Earnings

**359** 

2023 Jobs

+66

2019 - 2023 Job Change

0.21

**Employment Concentration** 

162

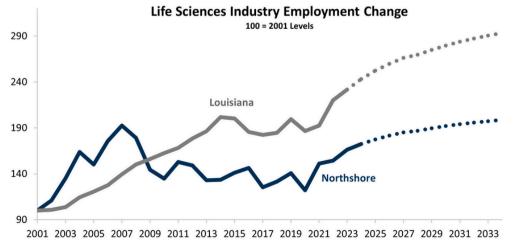
2023 Establishments

#### **Top Industries:**

- 1. Testing Laboratories
- 2. Other Scientific Consulting Services
- 3. Analytical Laboratory Instruments
- 4. R&D in Life Sciences
- 5. Pharmaceutical Preparation Manufacturing

#### **High Demand Occupations:**

- 1. Dental Laboratory Technicians
- 2. General Operations Managers
- 3. Inspectors and Testers
- 4. Chemical Equipment Operators
- 5. Environmental Health Science Technicians



Source: EL calulcations based on Lightcast 2024.2



## **SOURCES**

Bureau of Labor Statistics. 2024. "Consumer Price Index." https://www.bls.gov/cpi

Lightcast. Developer Tool: Class of Worker 2024.2 https://e.economicmodeling.com/analyst

U.S. Census Bureau. 2024. "American Community Survey: ACS 1-Year Estimates." Accessed through mdat.census.gov

## **APPENDIX**

#### **Healthcare Industry Group**

|               | care muustry oroup   |                                     |
|---------------|--|-------------------------------------|
| NAICS<br>Code | NAICS Description  | Healthcare Sub-Category             |
| 621111        | Offices of Physicians (except Mental Health Specialists)                     | Ambulatory Health Care              |
| 621112        | Offices of Physicians, Mental Health Specialists                             | Ambulatory Health Care              |
| 621210        | Offices of Dentists  | Ambulatory Health Care              |
| 621310        | Offices of Chiropractors   | Ambulatory Health Care              |
| 621320        | Offices of Optometrists  | Ambulatory Health Care              |
| 621330        | Offices of Mental Health Practitioners (except Physicians)                   | Ambulatory Health Care              |
| 621340        | Offices of Physical, Occupational and Speech Therapists, and<br>Audiologists | Ambulatory Health Care              |
| 621391        | Offices of Podiatrists   | Ambulatory Health Care              |
| 621399        | Offices of All Other Miscellaneous Health Practitioners                      | Ambulatory Health Care              |
| 621410        | Family Planning Centers  | Ambulatory Health Care              |
| 621420        | Outpatient Mental Health and Substance Abuse Centers                         | Ambulatory Health Care              |
| 621491        | HMO Medical Centers  | Ambulatory Health Care              |
| 621492        | Kidney Dialysis Centers  | Ambulatory Health Care              |
| 621493        | Freestanding Ambulatory Surgical and Emergency Centers                       | Ambulatory Health Care              |
| 621498        | All Other Outpatient Care Centers  | Ambulatory Health Care              |
| 621511        | Medical Laboratories   | Ambulatory Health Care              |
| 339116        | Dental Laboratories  | Ambulatory Health Care              |
| 621512        | Diagnostic Imaging Centers   | Ambulatory Health Care              |
| 621610        | Home Health Care Services  | Ambulatory Health Care              |
| 621910        | Ambulance Services   | Ambulatory Health Care              |
| 621991        | Blood and Organ Banks  | Ambulatory Health Care              |
| 621999        | All Other Miscellaneous Ambulatory Health Care Services                      | Ambulatory Health Care              |
| 622110        | General Medical and Surgical Hospitals                                       | Hospitals                           |
| 622210        | Psychiatric and Substance Abuse Hospitals                                    | Hospitals                           |
| 622310        | Specialty (except Psychiatric and Substance Abuse) Hospitals                 | Hospitals                           |
| 902622        | Hospitals (State Government)   | Hospitals                           |
| 903622        | Hospitals (Local Government)   | Hospitals                           |
| 623110        | Nursing Care Facilities (Skilled Nursing Facilities)                         | Nursing & Residential Care          |
| 623210        | Residential Intellectual and Developmental Disability<br>Facilities          | Nursing & Residential Care          |
| 623220        | Residential Mental Health and Substance Abuse Facilities                     | Nursing & Residential Care          |
| 623311        | Continuing Care Retirement Communities                                       | Nursing & Residential Care          |
| 623312        | Assisted Living Facilities for the Elderly                                   | Nursing & Residential Care          |
| 623990        | Other Residential Care Facilities  | Nursing & Residential Care          |
| 456110        | Pharmacies and Drug Retailers  | Pharmacies & Other Support Services |
| 456130        | Optical Goods Retailers  | Pharmacies & Other Support Services |
| 532283        | Home Health Equipment Rental   | Pharmacies & Other Support Services |
| 813212        | Voluntary Health Organizations   | Pharmacies & Other Support Services |

## **APPENDIX**

#### **Life Sciences Industry Group**

| NAICS Code | NAICS Description  |
|------------|--|
| 325411     | Medicinal and Botanical Manufacturing                                    |
| 325412     | Pharmaceutical Preparation Manufacturing                                 |
| 325413     | In-Vitro Diagnostic Substance Manufacturing                              |
| 325414     | Biological Product (except Diagnostic) Manufacturing                     |
| 334510     | Electromedical and Electrotherapeutic Apparatus Manufacturing            |
| 334516     | Analytical Laboratory Instrument Manufacturing                           |
| 334517     | Irradiation Apparatus Manufacturing                                      |
| 339112     | Surgical and Medical Instrument Manufacturing                            |
| 339113     | Surgical Appliance and Supplies Manufacturing                            |
| 339114     | Dental Equipment and Supplies Manufacturing                              |
| 339115     | Ophthalmic Goods Manufacturing   |
| 541380     | Testing Laboratories   |
| 541690     | Other Scientific and Technical Consulting Services                       |
| 541713     | Research and Development in Nanotechnology                               |
| 541714     | Research and Development in Biotechnology (except Nanobiotechnology)     |
| 541715     | Research and Development in the Physical, Engineering, and Life Sciences |

## **THROUGH THE LENS**

ST. TAMMANY HEALTH SYSTEM



**LAKEVIEW HOSPITAL** 



**OCHSNER HEALTH** 



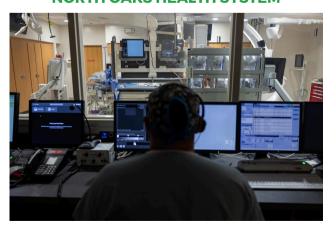
**SLIDELL MEMORIAL HOSPITAL** 



**OUR LADY OF THE ANGELS HOSPITAL** 



**NORTH OAKS HEALTH SYSTEM** 



### **NORTHSHORE HEALTHSCAPE**

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**Photo Courtesy of Lakeview Hospital**